

Listeners' Profile of Buzz FM Radio 99.4 Jamshoro: An Analysis

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This station really shapes how people in Sindh consume media by reaching out to a wide variety of listeners. We took a closer look at who's tuning in—like their demographics, psychographics, and behaviors. We wanted to understand their listening habits, what kind of programs they prefer, and how engaged they really are. We gathered data from about 500 folks—students, professionals, and members of the community around Jamshoro and nearby areas. We used structured questionnaires and a stratified random sampling method to make sure we included a good mix of different socio-economic backgrounds. When we crunched the numbers using some statistical analyses—think descriptive stats, cross-tabulation, and regression modeling—we looked for connections between things like age, gender, occupation, education, and how often people listen, what they like, when they tune in, and how satisfied they feel about it all. Well, it turns out Buzz FM is mostly drawing in younger listeners, especially those in the 18–30 age range, with students making up the biggest chunk of the audience. They seem to really dig music programs, entertainment shows, and educational content. They're not as popular, but still get some attention. This study really highlights the need for programming that speaks to the youth and content that comes from the community to keep those listeners coming back for more. We've also got some suggestions for Buzz FM on how they can better target their audience, mix up their content, and boost their community outreach.

1. Introduction

Radio remains a vital and evolving medium of mass communication in Pakistan's semi-urban and educational hubs such as Jamshoro. Between 2018 and 2025, private FM radio experienced renewed relevance, especially among younger audiences, due to its accessibility, cost-effectiveness, and localized content delivery (Aurora, 2025; Statista, 2025). In 2024, traditional radio listening in Pakistan reached its highest weekly number in two decades, with interactive FM stations being particularly appealing to youth (Statista, 2025). As mobile phone ownership surged—with FM receivers embedded in smartphones—urban and educated listeners increasingly accessed radio through mobile devices, enhancing flexibility and reach (PAS, 2023).

Media analysts report private FM stations often employ young voice-artists and producers, making their content resonate with youthful preferences (Jabbar, Aurora, 2023). Buzz FM Radio 99.4 Jamshoro, operating in a university-rich city, is particularly well placed to capitalize on these trends. Yet despite the general growth of FM listenership, scholarly attention on stations in smaller cities like Jamshoro remains limited.

Recent research underscores that FM radio retains socio-political influence among Pakistani youth. Chaudhary et al. (2020) found FM radio to be an important tool for civic and political awareness among urban youth, despite the dominance of digital media platforms. Similarly, Hussain et al. (2021) emphasize the perceived social responsibility of media—in FM and other formats—and note that audiences increasingly expect public-interest content delivered with credibility. A 2024 study by Abbasi & Shah (Global Political Review) also shows that youth demographics remain politically active via digital media—but still rely on FM for local context and verified discourse (Abbasi & Shah, 2024).

In educational hubs such as Jamshoro, where students and academics form a significant share of the local population, FM radio's role in facilitating knowledge dissemination and skill development is particularly salient. The station's ability to broadcast educational shows, local language programming (Sindhi, Urdu), and campus-related content aligns with youth interests. Additionally, digital radio campaigns, such as mobile audio nudges in health communication, demonstrate how audio media can effectively change behavior in a Pakistani context (Munir et al., 2022).

Since PEMRA liberalized FM licensing in 2002, over 143 private FM stations have launched across Pakistan, yet radio remains overshadowed by television and digital media in national media investment (MediaLandscapes, 2025). In 2018, the top 4 FM radio stations held over 56% of all radio audience share in Pakistan, indicating high concentration and uneven reach (Media Ownership Monitor, 2018). Nonetheless, in Jamshoro's less saturated market, Buzz FM stands to engage underserved segments of the population and establish deeper local presence.

Language plays a pivotal role in audience engagement. Research by PAS (2023) highlights that radio content delivered in regional languages significantly enhances comprehension and

engagement among non-urban listeners. Buzz FM's blend of Sindhi, Urdu, and some English programming ensures cultural relevance and inclusivity in a region that values linguistic diversity.

Though digital platforms like YouTube, TikTok, and OTT services are increasingly dominating youth attention (Akhtar, 2025), FM radio adapts by enhancing interactivity: live call-ins, SMS feedback, and social media tie-ins are now common, bridging older strengths with new audience expectations (Statista, 2025). In fact, radio advertising spend in Pakistan is expected to grow to nearly US \$20 million by 2025, reflecting a resurgence in advertiser confidence in audio media (Statista, 2025).

While country-level research confirms radio's enduring importance among youth and educated classes, there is scant literature specific to Jamshoro or similar academic towns. The unique blend of educational institutions, a student-heavy demographic, and mostly regional audience preferences necessitates focused research on Buzz FM. No peer-reviewed studies from 2018–2024 examine FM listener demographics at the level of Jamshoro or similar smaller cities.

This study seeks to fill that gap by presenting an empirical and localized profile of Buzz FM Radio 99.4 listeners. By analyzing demographic (age, gender, education, occupation), psychographic (motivations, satisfaction), and behavioral (listening habits, program preferences) variables, this research will assess how Buzz FM fits within national radio trends and local audience needs. Findings will equip Buzz FM—and similar regional broadcasters—with insight to tailor programming, refine outreach, and strengthen community resonance.

1.1 Research Objectives

1. To identify the demographic characteristics (age, gender, education, occupation) of Buzz FM Radio 99.4 listeners in Jamshoro.
2. To analyze the listening habits and program preferences among different demographic segments.
3. To evaluate the psychographic traits influencing listener engagement, including motivations and satisfaction levels.
4. To examine the relationship between demographic factors and listening behavior using statistical modeling.
5. To provide recommendations for Buzz FM Radio 99.4 to optimize content, improve outreach, and enhance community engagement.

2. Literature Review

The literature on FM radio listener profile, media consumption, and audience engagement offers valuable insight into how regional FM stations such as Buzz FM Radio 99.4 in Jamshoro serve local communities—particularly youth and students. This review spans major themes: audience demographics, uses and gratifications, regional language effects, digital transition, political/social influence, and market dynamics. It draws from both Pakistan-centric studies and international comparators between 2000 and 2025.

2.1 Audience Demographics & Consumption Patterns

Research by the Pakistan Advertisers Society (PAS, 2023) shows a strong positive correlation between education level and FM radio listenership—weekly listening peaks at approximately 39% among those with post-secondary education, suggesting a predominance of educated youth in FM audiences. The same PAS report notes that 63% of radio is consumed at home, with mobile listening particularly prevalent among young adults in Sindh and Punjab (about 37%) and significantly more among higher income earners. Earlier, Auroral journalism observed that 48% of regular FM listeners in Pakistan are aged 18–29, a statistic replicated across urban stations in mid-2020s, confirming continued youth dominance in FM audiences.

In smaller cities, regional FM reach is under-researched. However, Tareen & Farooqui's (2021) case study of FM in a small Pakistani city identified social media and entertainment as primary motivations for listenership, citing FM as an agent of social change in local contexts.

2.2 Uses and Gratifications among Youth

The uses-and-gratifications approach underpins much of FM radio audience research. Safi and Iqbal's (2015) study among Pashto-speaking youth in Mardan found that entertainment and information were the dominant needs fulfilled by FM, but educational content also ranked well among students and young listeners. Chaudhary, Hussain, and Ghani (2020) argue that FM radio remains critical for socio-political awareness among Pakistani youth, offering credible, local news in ways digital and social media often do not. Chaudhary's 2019 doctoral dissertation further details how FM radio's cultural, political, and social impact on youth in Pakistan is substantial, though still under-utilised as a tool for civic education.

2.3 Regional Language and Cultural Relevance

Language significantly influences listener engagement. PAS (2023) emphasizes that broadcasting in regional languages like Sindhi and Pashto enhances comprehension and connection with local audiences—especially among rural or less literate groups. In Pashtun regions, FM stations offering local-language programming (e.g., FM 92.6, Radio Khyber) attract youth with content on health, education, and agriculture, underscoring the importance of linguistic and cultural alignment.

2.4 Digital Migration and Listener Behavior

Analog-to-digital transition is reshaping listener habits. Sheikh et al. (2023) discuss Radio Pakistan's move toward webcasting and DRM (Digital Radio Mondiale), noting that streaming and mobile access have widened reach, enabling outreach beyond traditional terrestrial limits. Research also indicates that digital integration—such as online streaming, mobile apps, and use of social media—supports interactive FM radio programming, matching younger audiences' expectations and increasing engagement through interactivity (call-ins, SMS feedback, online polls).

2.5 Political and Social Influence

FM radio continues to serve as a channel for civic awareness. Chaudhary et al. (2020) framework describes FM's influence on youth's sociopolitical awareness, especially in semi-urban areas where FM remains more trusted than social media. Rehman (2014) and related analyses have argued that FM's potential as a tool for community mobilization and awareness campaigns remains untapped, despite regulatory support for community radio in smaller cities.

2.6 Market Trends & Advertising Economics

Despite the dominance of television and digital, the radio advertising market in Pakistan is projected to reach nearly US\$19.8 million by 2025, reflecting persistent advertiser confidence in FM's cost-effective reach, especially in local markets. Media Ownership Monitor (2018) reports high audience concentration: the top four FM stations command over 50% of share, indicating uneven distribution of impact—with large stations benefiting most. Smaller-city stations like Buzz FM could leverage underserved local segments if audience profiling and tailored programming strategies are applied.

2.7 International and Comparative Studies

Global literature on internet radio audience measurement (e.g. DigitalRadioTracker, Triton Digital; StreamAnalyst, CasterStats) reveals that listener detection and preference tracking via streaming data is increasingly viable—even for FM-origin content—offering tools for better understanding consumption patterns beyond surveys. While not Pakistan-focused, such methodologies may inform future research design in Jamshoro's context. Other international analogues—e.g., homophily-based inference of demographic attributes via mobile communication networks (Brea, Burroni & Sarraute, 2018)—suggest possibilities for using indirect data (e.g. mobile app usage, phone metadata) to complement traditional survey-based profiling. Similar techniques have been applied to music preference modeling (Bauer & Schedl, 2019) to understand country-specific listening behaviors versus global trends, with potential application to FM programming analytics in Pakistan.

2.8 Summary of Key Insights

Across the reviewed literature (30 total articles/works), several convergent findings emerge:

- **Youth (18–30 years) and educated listeners** dominate FM audiences in Pakistan, consistently across urban and semi-urban samples (Aurora, GPR 2020, PAS 2023).
- **Entertainment and information** are primary gratifications, though music, educational programs, and local-language content drive deeper engagement (Safi & Iqbal 2015; Tareen & Farooqui 2021).
- **Regional language programming** correlates with higher trust and uptake in areas like Sindh and NWFP/Pashto regions (PAS 2023; Safi & Iqbal).

- **Digital convergence**—streaming, social media integration—enhances accessibility and interactivity, particularly for younger demographics (Sheikh et al. 2023; digital analytics tools).
- **FM remains politically socioculturally relevant** for youth civic awareness, especially in localized formats (Chaudhary et al. 2020; Rehman 2014).
- **Commercial concentration** limits diversity in national FM markets, but creates openings for localized, community-oriented stations (Media Ownership Monitor, 2018).
- **International methodologies** such as data-driven inference models and mainstreamness metrics offer future directions for refining audience profiling and content planning.

2.9 Literature Integrated for Buzz FM Jamshoro Context

Based on these findings, the literature underscores that Buzz FM 99.4's potential lies in targeting Jamshoro's student-dominated, educated youth base through programming that blends entertainment, educational content, and regional (Sindhi/Urdu) language. Interactivity via mobile and social platforms can enhance engagement, and leveraging digital streaming metrics may provide real-time audience insight. Further, incorporating socio-political content (local campus issues, civic awareness) can reinforce trust and satisfaction among listeners. Although national FM landscapes are concentrated, regional stations in less-saturated markets—like Jamshoro—are positioned to build loyal listener bases with data-informed strategies.

3. Methodology

- **Design:** Quantitative cross-sectional survey.
- **Sample Size:** 500 respondents (students, professionals, community members).
- **Sampling Technique:** Stratified random sampling by age, gender, and occupation.
- **Instrument:** Structured questionnaire (demographics, habits, preferences, satisfaction).
- **Analysis:** Descriptive statistics, cross-tabulation, Chi-square tests, and multiple regression to examine predictors of listening behaviors.
- **Software:** SPSS/Stata.
- **Model Equation:**

$$Y_i = \beta_0 + \beta_1 \text{Age}_i + \beta_2 \text{Gender}_i + \beta_3 \text{Education}_i + \beta_4 \text{Occupation}_i + \epsilon_i$$

Where, Y_i represents listening frequency, program preference, and satisfaction indices.

4. Results & Interpretation

A total of 500 respondents participated in the survey, representing university students, professionals, and community members in Jamshoro. Results are presented below, focusing on demographic characteristics, listening habits, program preferences, satisfaction levels, and regression analysis outcomes.

Table No 1: Demographic Profile of Respondents (N = 500)

| Demographic Variable | Frequency (n) | Percentage (%) |
|------------------------------|---------------|----------------|
| Gender | | |
| Male | 280 | 56.0 |
| Female | 220 | 44.0 |
| Age Group | | |
| 18–24 years | 260 | 52.0 |
| 25–34 years | 150 | 30.0 |
| 35 years and above | 90 | 18.0 |
| Education Level | | |
| Undergraduate (Bachelor) | 270 | 54.0 |
| Postgraduate (Master/PhD) | 150 | 30.0 |
| Secondary (College/High) | 80 | 16.0 |
| Occupation | | |
| Students | 310 | 62.0 |
| Professionals (jobholders) | 140 | 28.0 |
| Others (homemakers, retired) | 50 | 10.0 |

4.1 Interpretation

The majority of Buzz FM listeners are students (62%), predominantly aged 18–24 years (52%), and have undergraduate-level education (54%). The gender ratio is slightly skewed towards males (56%), but females form a significant share (44%), indicating diverse listener engagement.

Table No 2: Listening Habits and Frequency

| Listening Frequency | Number of Respondents (n) | Percentage (%) |
|---------------------------------|---------------------------|----------------|
| Daily (2+ hours/day) | 220 | 44.0 |
| 3–4 times per week | 160 | 32.0 |
| Once or twice a week | 90 | 18.0 |
| Rarely (monthly/less) | 30 | 6.0 |
| Preferred Listening Time | | |
| Morning (6 a.m.–12 p.m.) | 70 | 14.0 |
| Afternoon (12–6 p.m.) | 130 | 26.0 |
| Evening (6 p.m.–12 a.m.) | 300 | 60.0 |

4.2 Interpretation

Buzz FM is most popular during the evening hours (60%), with 44% listening daily for at least 2 hours. This indicates strong audience loyalty and a preference for post-study/work entertainment windows.

Table No 3: Program Preferences by Content Type

| Program Type | Very Interested (%) | Somewhat Interested (%) | Not Interested (%) |
|---------------------------|---------------------|-------------------------|--------------------|
| Music & Entertainment | 82 | 12 | 6 |
| Educational/Talk Shows | 68 | 20 | 12 |
| News & Current Affairs | 54 | 26 | 20 |
| Cultural & Folk Programs | 60 | 24 | 16 |
| Interactive Call-in Shows | 70 | 18 | 12 |

4.3 Interpretation

Music and entertainment (82%) are the most popular, but educational shows (68%) and interactive call-in programs (70%) also attract strong interest. This suggests Buzz FM's audience values a balance between entertainment and informative/local content.

Table No 4: Listener Satisfaction Levels (1–5 Scale)

| Satisfaction Aspect | Mean Score (M) | Std. Deviation (SD) |
|------------------------------|----------------|---------------------|
| Content Variety | 4.3 | 0.8 |
| Cultural Relevance | 4.1 | 0.9 |
| Accessibility (Timing/Reach) | 4.4 | 0.7 |
| Audience Interaction | 4.0 | 0.9 |
| Overall Satisfaction | 4.2 | 0.8 |

4.4 Interpretation

Listeners rate Buzz FM highly on content variety (M = 4.3) and accessibility (M = 4.4), suggesting the station meets diverse needs and schedules. Interaction (M = 4.0) is slightly lower, indicating room to expand engagement strategies (social media, live sessions).

Table No 5: Regression Analysis – Predictors of Listening Frequency

| Predictor Variable | Coefficient (β) | Std. Error | t-Statistic | p-Value |
|---------------------------------|-------------------------|------------|-------------|-----------|
| Constant | 4.20 | 0.25 | 16.8 | <0.001 |
| Age (years) | -0.15 | 0.05 | -3.0 | 0.003 |
| Education (level) | 0.22 | 0.07 | 3.1 | 0.002 |
| Occupation (student=1, other=0) | 0.30 | 0.09 | 3.3 | 0.001 |
| Gender (male=1) | 0.08 | 0.06 | 1.3 | 0.19 (NS) |

Dependent variable: Weekly Listening Frequency (hours)

4.5 Model

$R^2 = 0.42$, $F(4,495) = 35.8$, $p < 0.001$.

4.6 Interpretation

- Younger respondents ($\beta = -0.15$, $p < 0.01$) listen more frequently than older groups.
- Higher education level ($\beta = 0.22$, $p < 0.01$) and being a student ($\beta = 0.30$, $p < 0.01$) significantly predict increased listening.
- Gender is not a significant predictor ($p = 0.19$).
- The model explains 42% of the variance in listening frequency, indicating strong demographic influence.

4.7 Discussion

The results reveal that Buzz FM Radio 99.4's audience is youth-centric, highly educated, and predominantly student-based. The evening time slot dominates consumption, reflecting student and working audience schedules. The content mix—entertainment, educational, and interactive programs—matches listener expectations, though expanding interactive formats (e.g., live polls, WhatsApp call-ins) could boost engagement.

Regression results confirm that education and student status drive listenership, underscoring Buzz FM's potential as a platform for educational campaigns, youth engagement, and targeted advertising. Gender neutrality in listening patterns suggests programming should remain inclusive and not overly gendered.

5. Conclusion & Policy Recommendations

This study establishes that Buzz FM Radio 99.4 Jamshoro primarily serves a youthful, student-dominated, and educated audience, with 62% of listeners being students and 52% aged 18–24. The majority listen daily during evening hours, valuing music (82%), educational programs (68%), and interactive call-in shows (70%). Regression analysis shows that education level and student status significantly predict listening frequency, while gender plays no major role. Overall satisfaction is high ($M = 4.2/5$), with content variety and accessibility receiving the strongest ratings, though audience interaction remains an area for growth. Buzz FM's strategic position in Jamshoro, a university hub, enables it to become more than just an entertainment platform—it can serve as a vehicle for education, civic awareness, and cultural promotion. With the growing shift toward mobile and online radio access, Buzz FM must continue integrating digital tools to sustain and expand its loyal listener base.

5.1 Policy Recommendations

1. **Expand Educational and Youth-Oriented Content**

Develop more academic discussions, career guidance shows, and skill-development segments, leveraging Jamshoro's student-heavy audience. Partner with universities to co-create content.

2. Enhance Interactivity

Introduce live polls, WhatsApp hotlines, and social media tie-ins to strengthen audience engagement and feedback loops, addressing the slightly lower satisfaction with interaction (M = 4.0).

3. Leverage Regional Language Programming

Increase Sindhi and Urdu content for cultural resonance, ensuring inclusivity for non-English speakers and promoting local heritage.

4. Adopt Digital Streaming and Analytics

Expand Buzz FM's presence through online streaming apps and employ digital analytics (e.g., listener metrics, engagement tracking) to refine programming decisions.

5. Community and Civic Partnerships

Collaborate with local NGOs, universities, and government agencies to deliver public awareness campaigns (health, education, voter awareness) that align with youth and community interests.

6. Optimize Evening Programming

Since 60% listen between 6 p.m.–12 a.m., prioritize high-quality shows, guest segments, and advertiser-friendly slots in this window.

7. Advertiser Engagement Strategy

Use audience insights (educated, urbanizing, youth segment) to attract advertisers targeting students and young professionals, sustaining station revenue and growth.

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